

1H2023 Consolidated Earnings Presentation (unaudited)

September 2023



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- 1. The matters discussed in this document may contain forward-looking statements that are subject to risks and uncertainties. By their nature, forward-looking statements involve known and unknown risks and uncertainties because they relate to events and depend on circumstances that may or may not occur in the future and that may cause the actual results, performance or achievements of Caixa Económica Montepio Geral, caixa económica bancária, S.A. (Banco Montepio) to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. Many of these risks and uncertainties relate to factors that are beyond Banco Montepio's ability to control or estimate precisely, such as future market conditions, currency fluctuations, the behaviour of other market participants, the actions of regulators and other factors such as Banco Montepio's ability to continue to obtain financing to meet its liquidity needs, changes in the political, social and regulatory framework in which Banco Montepio operates or in economic or technological trends or conditions, including inflation and consumer confidence. The readers of this presentation are cautioned not to place undue reliance on these forward-looking statements. Even if Banco Montepio's financial position, business strategy, plans and objectives of management for future operations are consistent with the forward-looking statements contained in this presentation, such results or developments, as well as Banco Montepio's past performance, may not be indicative of results or developments in future periods. Banco Montepio expressly disclaims any obligation or undertaking to release any updates or revisions to these forward-looking statements, whether as a result of new information, future events or otherwise, except as required by applicable law.
- 2. The information contained in this document is for information purposes only, should be read in conjunction with any other information published by the Banco Montepio Group and does not constitute any form of commitment on the part of Banco Montepio regarding future results.
- 3. The information contained in this document has been prepared by Banco Montepio in accordance with International Financial Reporting Standards ('IFRS'), as adopted by the European Union ("EU"), for the purpose of preparing consolidated financial statements in accordance with Regulation (EC) 1606/2002, as amended.
- 4. The consolidated financial statements of the Banco Montepio Group as at 30 June 2023 take into account the sale of the 51% stake held in Finibanco Angola to Access Bank. Therefore, in accordance with the International Accounting Standards in force, the stake in Finibanco Angola, which was accounted for using the full consolidation method in application of IFRS 5, has been deconsolidated by derecognising all the assets and liabilities of the subsidiary entity and its non-controlling interests. In this context, we have restated the income statement of previous periods by presenting the results generated by Finibanco Angola S.A. in the line "Profit/(loss) from discontinuing operations", while, for comparative purposes, we have also promoted the restatement of the balance sheet by presenting the assets and liabilities in the lines "Non-current assets held for sale Discontinuing operations" and "Non-current liabilities held for sale Discontinuing operations".
- 5. The 1H2023 results have not been audited at the date of this presentation.
- 6. Certain amounts and percentages in this presentation may be subject to rounding and may not add up the totals/changes presented.



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Executive Summary





- Recurring consolidated net income of €67.8Mn, which represents an increase of €44.5Mn YoY
 - Core operating income increases by €91.3Mn YoY (+54.2%), with net interest income rising €84.0Mn (+76.1% YoY) and commissions €7.3Mn (+12.7% YoY)
 - ✓ The deconsolidation of Finibanco Angola entailed the recording of an unfavourable one-off effect in the accounts, resulting from the reclassification of the negative foreign exchange reserve of €116.1Mn, which had no impact or change on the Banco Montepio Group's equity, and which determined the recording of a negative consolidated net income of €48.3Mn



- Capital Ratios (fully implemented) well above the Banco de Portugal OCR
 - ✓ **CET1 ratio 14.4%** (+1.8 p.p. YoY)
 - ✓ Total Capital ratio 17.1% (+2.1 p.p. YoY)





Liquidity buffer of €3.7Bn, reflecting a comfortable liquidity position

✓ **LCR**: 245.2%

NSFR: 123.9%



Cost of credit risk of 0.1%, compared to -0.1% as of June 2022

- Reduction of non-performing exposures (NPE) by €399Mn YoY (-43%), to a total of €531Mn, with the NPE ratio decreasing to 4.5%, comparing favourably with 7.5% recorded on 30 June 2022
- NPE ratio, net of impairments for credit risk, at 1.8%
- Reinforcement of the NPE coverage by impairments to 60.0% (106.7% if related collateral and financial guarantees are considered)
- Reduction in exposure to real estate by €166Mn YoY (-33%), to €333Mn, representing 1.8% of total assets (2.5% at the end of June 2022)





- Loans and advances to customers amounted to €11.6Bn (-2.6% YoY)
- Deposits from customers amounted to €12.9Bn (-0.5% YoY)
- Loan to Deposits ratio: 89.8%
- Customers using the Montepio24 service (internet and mobile banking) increased by 7.4% YoY, and the number of transactions carried out increased by 7.9% YoY



- Improvement of the efficiency ratio¹ to 46.6% (68.0% in June 2022)
- Optimisation of the retail network in Portugal with the closure of 18 branches YoY (-7.1%)
- Reduction of Banco Montepio's headcount in Portugal by 136 YoY (-4.4%)
- Excluding the impact of non-recurrent costs related to the staff adjustment programme, **operating costs** increased by €6.1Mn YoY (+5.3%)





- Dissolution and voluntary liquidation of Banco Montepio Geral Cabo Verde, Sociedade Unipessoal, S.A. (BMGCV) concluded in 2022
- In June 2023, 51% of the share capital and voting rights of Finibanco Angola were sold to Access Bank, which led to the loss of control over this subsidiary and its full deconsolidation in the consolidated financial statements of the Banco Montepio Group as at 30 June 2023. In August, the remaining 29.2% were sold to Access Bank.
- Ongoing operational integration of Banco Empresas Montepio (BEM) to aggregate the
 offering of commercial banking and investment banking products and services to Corporate
 Customers



- **Board of Directors took office** for the four-year period 2022/2025, with effect from 25 July 2022
- The Governing Bodies approved by the shareholders and by the Banco de Portugal follows a more parity-based governance model towards the Banco Montepio's firm commitment to gender equality; 7 out of 12 members are women
 - **Banco Montepio is a leader in SDG5 compliance.** It is a reference in the banking sector and the first Portuguese bank to achieve gender equality in its governing bodies





RATING

- Following the significant reduction of non-performing assets, the strengthening of capital ratios and the successful completion of the operational adjustment plan targets, the rating agencies have assigned successive rating upgrades to Banco Montepio:
 - Mar/2023 DBRS Ratings upgraded the Long-Term Issuer Rating to B (high), maintaining the Stable Trend, the Long-Term Deposits to BB (low) and the Subordinated Debt to B (low)
 - May/2023 Moody's upgraded the senior unsecured debt rating to B1, the long-term bank deposits rating to Ba2, with positive outlook, and the subordinated debt rating to B2
 - Fitch Ratings upgraded the rating of Banco Montepio's senior unsecured debt three consecutive times in 12 months, the last one in July/2023 to B+. Fitch also upgraded the long-term rating to B+, maintaining the Outlook positive, the Long-Term Deposits rating to BB-, the Senior Non-preferred Debt rating to B, the Subordinated Debt rating to B-, and the Covered Bonds rating to AA+, reaching the maximum rating that can be assigned to Portuguese issuers



KEY NUMBERS 1H2023

(€ millions)



CORE PROFITABILITY

194.3 +76.1% YoY

NII

65.3 +12.7% YOY

Commissions

259.7

+54.2% YOY
Core Operating Income



EFFICIENCY & SOLVENCY

46.6%

-21.4PP YOY
Cost-to-income⁽¹⁾

14.4%

+1.8PP YOY CET1⁽²⁾ 17.1%

+2.1PP YOY
Total Capital⁽²⁾



ASSET QUALITY

531 -43% YOY

NPEs

333
-33% YOY
Real Estate

0.1%

+0.2PP YOY
Cost of Credit Risk



FUNDING

12,867

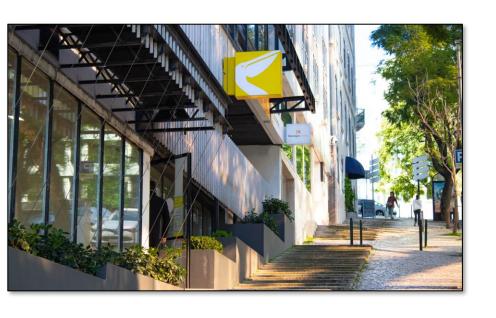
-0.5% YOY Deposits from customers 1,750

-39.7% YoY ECB funding

774

-53.8% YOY Debt issued



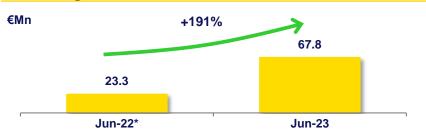


2 1H2023 overview



Consolidated recurring net income of €67.8Mn in the 1H2023, an increase of 2.9x when compared with €23.3Mn in the same period of 2022

Recurring Net income



- Favourable YoY evolution supported by the increase in net interest income (+€83.9Mn YoY) and in commissions (+€7.3Mn YoY)
- Mandatory contributions to the banking sector amounted to €19.3Mn (-€6.6Mn YoY)
- Earnings before tax and non-controlling interests up by €39.3Mn (+82.1% YoY)

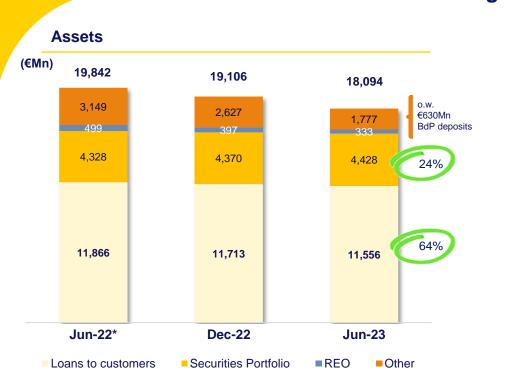
Net income							
€Mn	67.8						
			(116.1)		(48.3)		

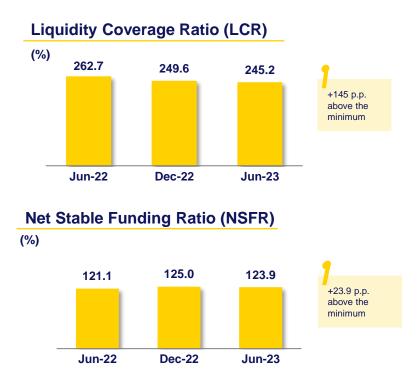
(Fame as 90 as A	Jun	Jun-22		Change YoY	
(Euro million)	as reported	restated*	Jun-23	€Mn	%
Net interest income	120.6	110.4	194.3	83.9	76.1%
Net fee and commission income	59.6	58.0	65.3	7.3	12.7%
FX exchange revalution and other results	(1.8)	(2.5)	(30.1)	(27.6)	<(100%)
OPERATING INCOME	178.5	165.8	229.6	63.8	38.5%
Staff Costs	72.8	69.1	77.3	8.2	11.9%
General and administrative expenses	31.1	29.4	31.4	2.0	7.0%
Depreciation and amortization	17.5	16.7	18.0	1.3	8.0%
OPERATING COSTS	121.4	115.1	126.8	11.7	10.1%
Loan impairments	3.2	(6.5)	8.4	14.9	>100%
Other impairments & provisions	8.7	9.2	7.1	(2.1)	(22.8%)
Other profit/(loss)	(0.2)	(0.2)	(0.2)	0.0	24.9%
EARNINGS BEFORE TAX AND NON- CONTROLLING INTERESTS	45.0	47.8	87.1	39.3	82.1%
Tax	21.5	21.5	31.2	9.7	45.2%
Non-controlling interests & discontinuing operations	(0.2)	(3.0)	12.0	15.0	>100%
RECURRING NET INCOME	23.3	23.3	67.8	44.5	>100%
FX reserve reclassification	0.0	0.0	(116.1)	(116.1)	
NET INCOME	23.3	23.3	(48.3)	(71.6)	<(100%)

^{*} For comparative purposes, the Jun-22 figures have been restated in accordance with IFRS 5.



Management strategy aimed at maintaining a robust liquidity position, with levels well above the regulatory requirements

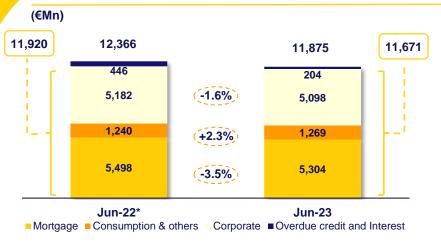






Diversified loan portfolio with a remarkable decrease in delinquency

Gross loans to customers by segment

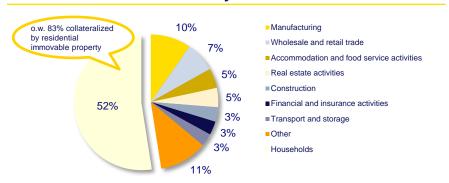


Performing loans

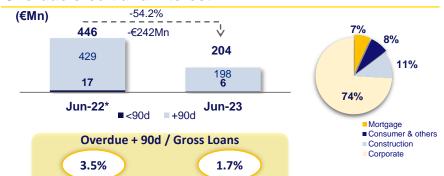


^{*} For comparative purposes, the Jun-22 figures have been restated in accordance with IFRS 5.

Gross loans to customers by sector

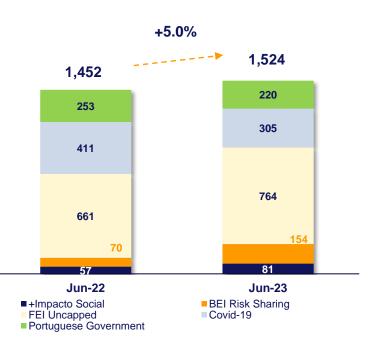


Overdue credit and interest





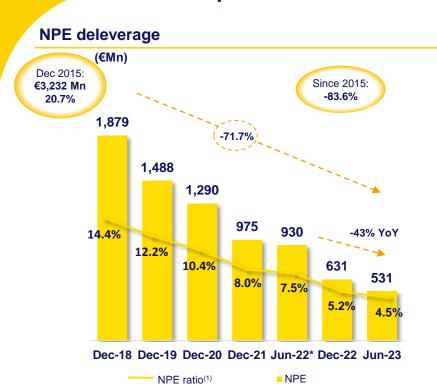
Loans and advances subject to public guarantee schemes represent 27% of the corporate gross loans



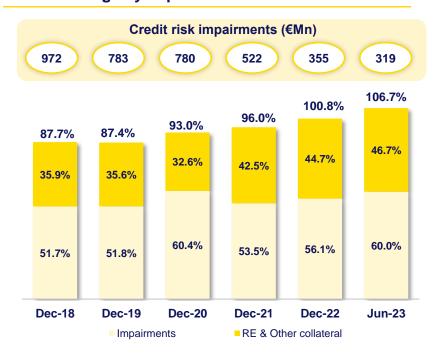
"FEI Uncapped" (EIF/EGF)	"BEI Risk Sharing" (EIB/EGF)	"+ Impacto Social" (EIF/EaSI)	PRT Govt.	
Agreement signed with the European Investment Fund (EIF), supported by the Pan-European Guarantee Fund (EGF)	Risk Sharing Agreement signed by Banco Montepio and the European Investment Bank (EIB), under which the EIB provides a guarantee. This operation is supported by the Pan- European Guarantee Fund (EGF)	Banco Montepio and the European Investment Fund (EIF) signed an agreement to join the Employment and Social Innovation Programme (EaSI). The "+ Impacto Social" credit line is a guaranteed line that allows risk sharing,	Portuguese Government guaranteed	
impact of the pandemic outbreak of C SMEs that would be deemed viable in	the long term and capable of meeting al intermediaries for business financing,	between the EIF and Banco Montepio, to support financing. The line aims to support entities, whether or not they were affected by Covid19, that need new financing, thus promoting employment and social inclusion		
70% guarantee provided by the EIF	65% EIB guarantee	80% guarantee provided by the EIF (90% if loans originated before 30/06/2022)	70% to 80%	
Micro and SMEs	Midcap and Large Corporates	Non-profit social entity or Social Economy Entities (SEE) that are Private Social Solidarity Institutions (IPSS), with Turnover or Balance Sheet less than €30M		



Continuous NPE reduction with an adequate coverage by impairments



NPE coverage by impairments and collateral





Strong reduction in real estate exposure and in RWAs

Real Estate Exposure (Total and as % of total assets)



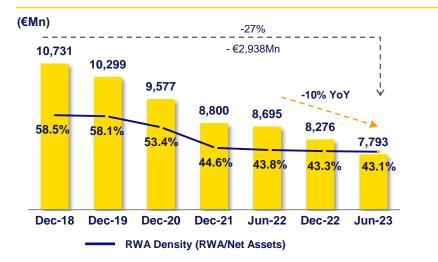
(% of total assets)



Real Estate exposure reduction plan - Main goals

 Focus on the RE sales, increasing efforts to promote retail sales and take advantage of all wholesale market opportunities

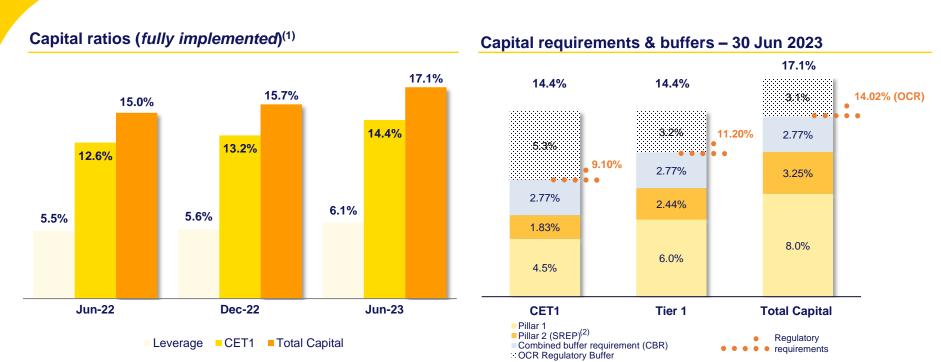
RWA



^{*} For comparative purposes, the Jun-22 figures have been restated in accordance with IFRS 5.



The capital ratios maintained the favourable evolution given the sustained reduction in RWA and the positive contribution from (recurring) net income



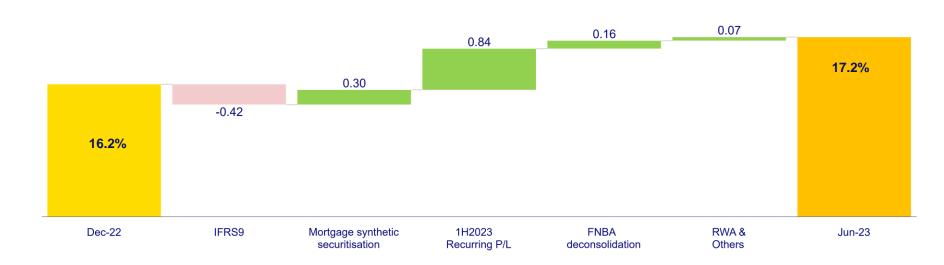
⁽¹⁾ Reflects the full implementation of the prudential rules laid down in the legislation in force in the European Union, which was produced on the basis of the standards set by the Basel Committee on Banking Supervision (Basel III). (2) Supervisory Review and Evaluation Process (The procedures followed by the Banco de Portugal in relation to the annual review and evaluation process (SREP) comply with the guidelines of the European Banking Authority (EBA) and the methodologies defined under the Single Supervisory Mechanism).

The ratios include the period's net income.



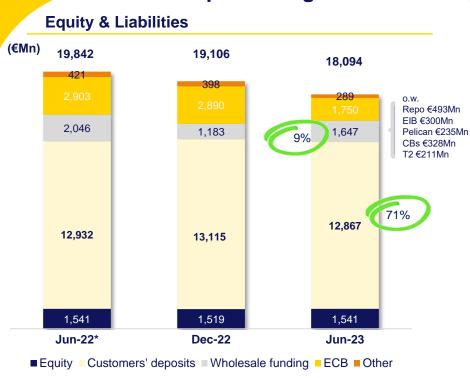
Total Capital ratio (phasing-in) evolution YtD incorporates the regulatory deductions, which were offset by the synthetic securitisation, the 1H2023 recurring net income, the FNBA deconsolidation and the RWA reduction

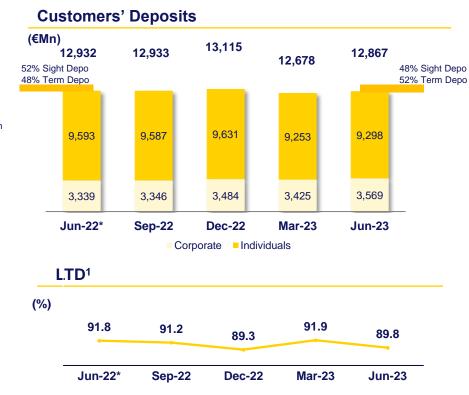
Total Capital Ratio (phasing-in) YtD change





Stable and diversified funding structure, with customer deposits representing 71% of total Equity & Liabilities





^{*} For comparative purposes, the Jun-22 figures have been restated in accordance with IFRS 5.



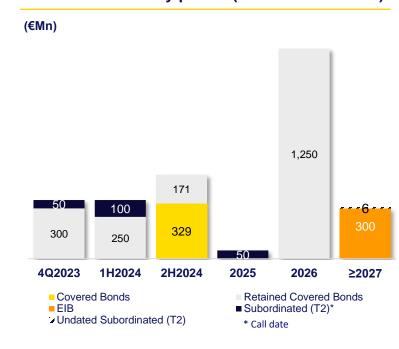
Wholesale funding - maturity profile well diversified

Outstanding wholesale debt

ISIN	Issue	Maturity	Amount €Mn	Coupon	Туре	Stock Exchange
PTCMGEOE0034 ⁽¹⁾	09/11/2016	09/11/2023	300	Euribor 3M + 0.8%	СВ	Euronext Lx
PTCMGUOM0026	27/12/2018	27/12/2028 (call @27/12/2023)	50	8% (First Margin: + 7.77%)	T2	Lux SE
PTCMGVOM0025	03/04/2019	03/04/2029 (call @03/04/2024)	100	10.5% (First Margin: + 10.514%)	T2	Lux SE
PTCMGSOM0020 ⁽¹⁾	22/05/2017	22/05/2024	250	Euribor 3M + 0.85%	СВ	ISE
PTCMGAOM0038 ⁽³⁾	14/11/2019	14/11/2024	500	0.125%	СВ	ISE
PTCMGBOM0037	09/06/2020	09/06/2030 (call @09/06/2025)	50	9.5% (First Margin: +9.742%)	T2	Lux SE
PTCMGFOE0033 ⁽¹⁾	16/12/2016	16/12/2026	500	Euribor 3M + 0.9%	СВ	Euronext Lx
PTCMGFOE0033 ⁽¹⁾⁽²⁾	29/11/2022	16/12/2026	750	Euribor 3M + 0.9%	СВ	Euronext Lx
PTFNI1OM0011	02/02/2010	Undated	6.3	Max [5% ; Euribor 6M + 2.75%]	T2	Euronext Lx
Total			2,506.3			
o.w. retained		1,800.0				
	o.w. held by	investors	706,3			

⁽¹⁾ Retained in the Balance sheet to reinforce the ECB eligible assets

Debt & EIB maturity profile (as of 30 June 2023)

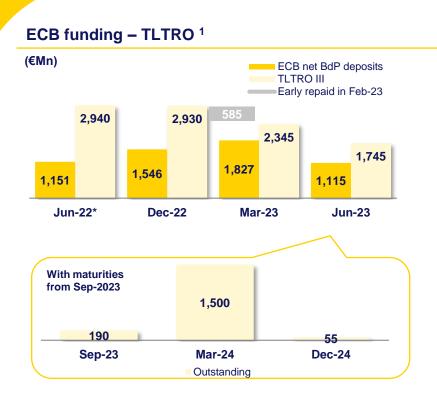


⁽²⁾ Tranche 2

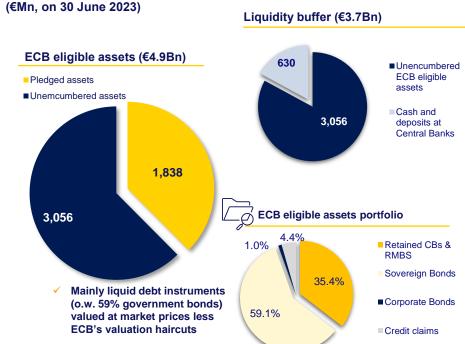
⁽³⁾ o.w. €171Mn repurchased



Sound liquidity buffer in the amount of €3.7Bn

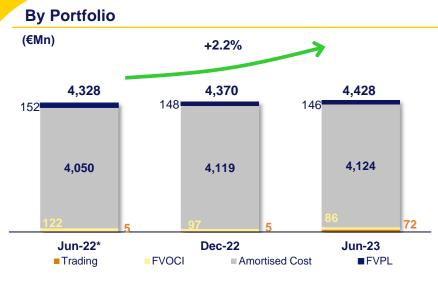


ECB eligible assets & Liquidity buffer

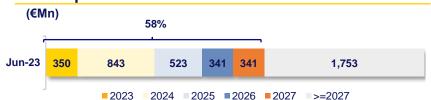


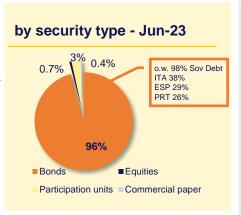


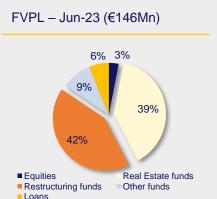
Securities portfolio



Bond portfolio maturities











FVOCI - Jun-23 (€86Mn)





Operational adjustment program with positive execution

Branch network optimisation



- Eliminate geographic redundancies
- Adapt to consumer trends and support digital transition
- ✓ In 2023, 3 branches were closed in Portugal. Banco Montepio's network now has 236 branches
- √ 116 branches closed (-32%) since the implementation of the network optimisation process (o.w. 24 from FNBA)
- √ 7% reduction YoY
- ✓ Overall charges of €1.2Mn (accounted in 2020)



Staff adjustment



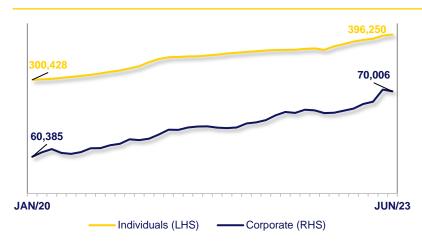
- Programme 2020/2023 targets early retirements and voluntary redundancies
- √ 814 employees' reduction (-21%) since the beginning of the adjustment process (o.w. 230 from FNBA)
- √ 10.2% reduction YoY
- ✓ Overall charges amount: €58.2Mn, o.w. €28.3Mn in 2020,
 €13.8Mn in 2021, €10.5Mn in 2022 and €5.5Mn in 1H2023





Digital users continue to increase

Number of Montepio24⁽¹⁾ users



- Montepio24 Users: 466,256 (+29.2% since Jan2020)
 - ✓ Individuals +31.9%
 - ✓ Corporate +15.9%

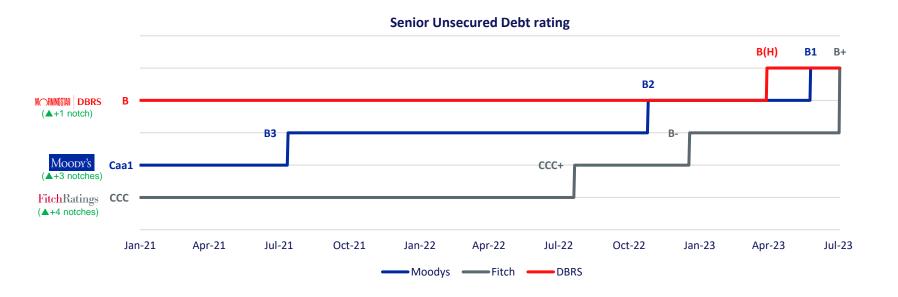
Logins & Transactions (#Mn)⁽²⁾





Ratings' upgrades

The successive upgrades since July 2022 converge on the B+ composite rating, reflecting Banco Montepio's significant progress in reducing balance sheet risks and increasing efficiency levels, following the reduction of non-performing and non-strategic assets; the strengthening of capital ratios to levels above regulatory requirements; and the successful achievement of the objectives of the operational adjustment plan, namely in terms of optimising the branch network, digitalisation and reducing the workforce.







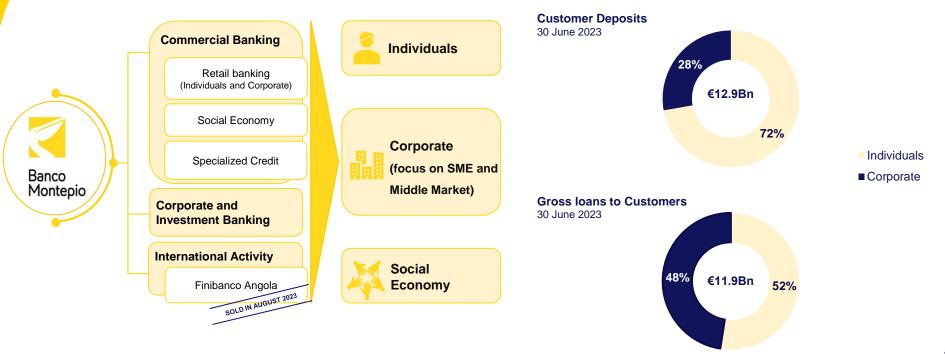
Business and profitability



A Portuguese bank that offers universal financial services for Individuals, Corporates and Social Economy entities, focusing on customer bonding and experience, combining modernity and tradition

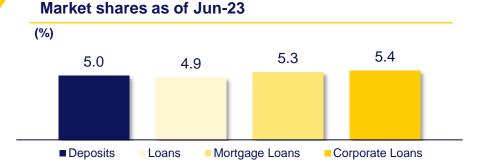
Business segments

Customer Deposits and Gross Loans to Customers





Loans and deposits market share around 5.0% supported by a very strong customers' brand recognition.



Deposits' market share



Mortgage Loans' market share

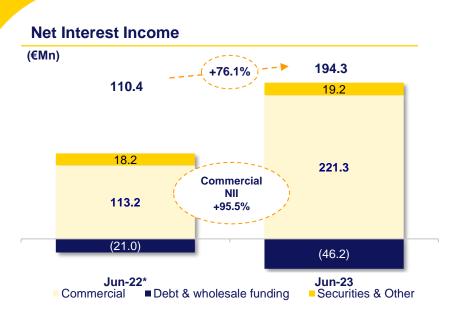


Corporate Loans' market share





Net Interest Income reached €194.3Mn



□ NII increased by 76.1% YoY driven by higher interest received from loans and advances to Customers, due to repricing in the context of rising interest rates, and on investments in securities, which offset the higher interest paid on Deposits from Customers and on Debt & wholesale funding

Interest received from loans and advances to Customers



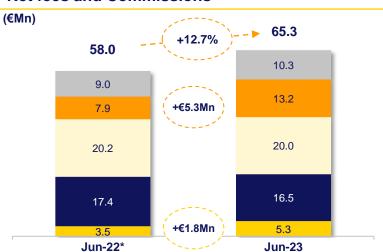
Interest paid on Deposits from Customers





Commissions and Results from financial operations

Net fees and Commissions



- Market Credit Payment Services Acct Management Other
- Net commissions increased by €7.3Mn (+12.7% YoY) driven by higher income from account maintenance and management and market commissions

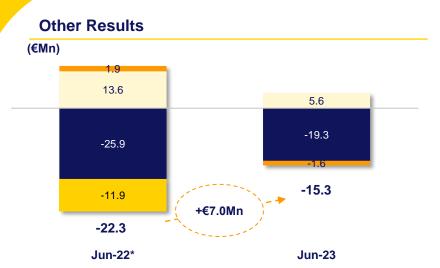
Results from financial operations



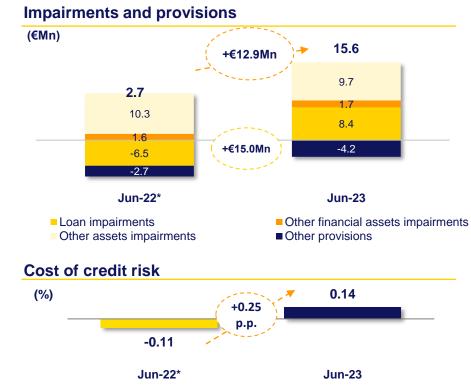
□ Results from financial operations decreased by €34.4Mn YoY due to lower foreign exchange revaluation results related to the Angolan kwanza and the stake held in Finibanco Angola, which will not be repeated in the future as the sale of this stake was completed in August 2023



Other Results and Impairments

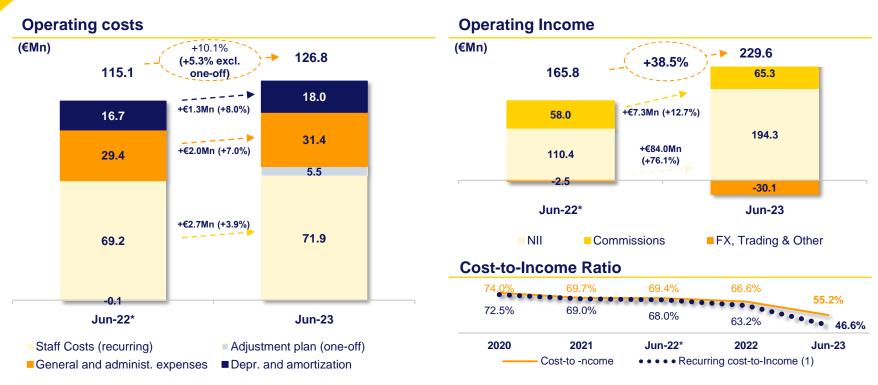


- Asset Sales Sector Contributions (IFRIC 21) TLTRO III reval Other
- Other results amounted to -€15.3Mn and improved YoY due to a €6.6Mn reduction in the cost of IFRIC 21 sector contributions and a €11.9Mn decrease in the cost of the revaluation of the TLTRO III liability, despite a €8.0Mn lower gain on the sale of other assets
- Since 2010, the IFRIC 21 sector contributions already amount to €252Mn, which would represent 3.2 p.p.in the capital ratios as at 30 June 2023





Recurring cost-to-income⁽¹⁾ at 46.6%



⁽¹⁾ Measured by the ratio between operating costs and operating income, excluding the results from financial operations, the other results and the costs related to the adjustment programme.

^{*} For comparative purposes, the Jun-22 figures have been restated in accordance with IFRS 5.





4

Banco Montepio Group



Banco Montepio is one of the oldest brands with a long history of trust and tradition, built on the principles associated with mutualism, solidarity and social economy



Banco Montepio authorised to operate as a "universal bank" (in accordance with DL no. 136/79, amended by DL no. 319/97)

Acquisition of 100% Finibanco-Holding, SGPS, S.A. 499 Branches

329 Branches

2010

2011

Banco Montepio

2019

1840

Montepio Geral Associação Mutualista (MGAM), the majority shareholder, was established



Creation of Caixa Económica Montepio Geral, now Banco Montepio



SEGURANCA SOCIAL

Establishment



Social

(Segurança Social) providing public (state)

support and welfare benefits for residents



in Portugal

(Chave24)

37 Branches





2017

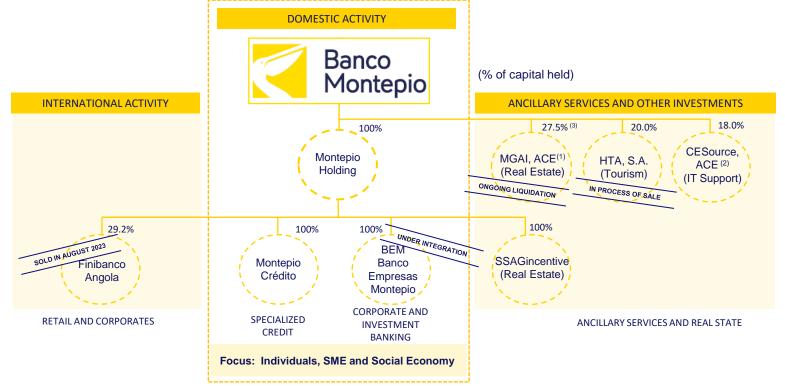
Banco Montepio changed its legal status to a savings bank (caixa económica bancária) incorporated as a public limited liability company (sociedade anónima), under the supervision of Banco de Portugal, being its capital represented by common shares. 324 Branches

Renamed "Banco Montepio". The legal name "Caixa Económica Montepio Geral" was retained

Security



Banco Montepio focuses on domestic activity while seeking to simplify the group



⁽¹⁾ MGAI, ACE – a Complementary Company Group (Agrupamento Complementar de Empresas) established within the Montepio Group in order to manage the Group's Real Estate assets more efficiently. (2) CESource, ACE – a Complementary Company Group established within the Montepio Group in order to provide specialized services in the area of information technologies. (3) CEMG 26.0%, Montepio Investimento 1.0% e SSAGIncentive 0.5%.

4 BANCO MONTEPIO GROUP



- At the General Meeting held on 29 April 2022, the Shareholders approved the election of the Governing Bodies for the four-year period 2022/2025;
- The Board was reduced from 15 to 12 members;
- Being a bank majority owned by a mutual benefits association and one of the most important players in the Social segment, Banco Montepio is promoting the gender equality: the new Board is comprised of 7 women and 5 men, fully complying with the SDG 5;
- With the conclusion of the fit and proper process and following the authorisation granted by the Banco de Portugal, the new members of the Management and Supervisory Bodies took office on 25 July 2022;
- The Board is committed to maintaining the strategy and management guidance that led to the current performance and is focused on improving efficiency and profitability, and on maintaining the risk exposure reduction.



Chairman: António Manuel Lopes Tavares



Statutory Auditor⁽¹⁾

Board of Directors

Chairperson:

Manuel Ferreira Teixeira

Audit Committee

(Member)

(Member)

(Member)

Non-executive Members:

Clementina Maria Dâmaso de Jesus Silva Barroso Florbela dos Anjos Frescata Lima

Maria Cândida de Carvalho Peixoto Maria Lúcia Ramos Bica

Eugénio Luis Correia Martins Baptista

Chief Executive Officer

Executive Members:

Pedro Manuel Moreira Leitão (CEO) Ângela Isabel Sancho Barros (CRO)

Helena Catarina Gomes Soares de Moura Costa Pina (CPO)

Isabel Cristina dos Santos Pereira da Silva (CBO)

Jorge Paulo Almeida e Silva Baião (CTO)

José Carlos Sequeira Mateus (CFO)



Branches in all districts and autonomous islands



As of Jun-23



BANCO MONTEPIO GROUP



o.w.

- √ 236 retail branches (Banco Montepio)
- ✓ 7 corporate branches (BEM)





Banco Montepio's strategy for the medium and long term



BUSINESS MODEL REVIEW

- ✓ STRENGTHEN CUSTOMER-ORIENTED BANKING SERVICES AND APPROACH & PROXIMITY RELATIONSHIP ENHANCEMENT
- ✓ REINFORCEMENT OF THE GOVERNMENT GUARANTEED CREDIT LINES
- ✓ DEVELOP DISTRIBUTION CAPACITY & COMPLEMENTARY MARGIN
- ✓ SUPPORT THE SMES AND HOUSEHOLDS FINANCIAL NEEDS



Non exhaustive list

OPERATIONAL ADJUSTMENT

- ✓ ACCELERATE THE DIGITAL TRANSITION
- ✓ BRANCH NETWORK OPTIMIZATION
- ✓ HUMAN RESOURCES ADJUSTMENT



CAPITAL MAINTENANCE

- ✓ RWA EFFICIENCY (LOANS & SECURITIES)
- ✓ REINFORCEMENT OF OWN FUNDS
- ✓ SECURITIZATIONS
- ✓ Non-performing Assets reduction



GROUP SIMPLIFICATION

- ✓ INTERNAL REGULATORY SIMPLIFICATION AND ELIMINATION OF REDUNDANCIES
- ✓ REDUCTION OF THE EXPOSURE TO THE AFRICAN MARKET



Investor Relations Office September 2023

CAIXA ECONÓMICA MONTEPIO GERAL

caixa económica bancária, S.A. (Banco Montepio)

> Head office: Rua Castilho, 5 1250-066 Lisboa

hare Capital : € 1.210.000.000

Registered at the Lisbon Commercial Registry Office under the single

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https://www.bancomontepio.pt/institucional/investor-relations-en

Banco Montepio



5

APPENDIX

- Key Indicators
- Consolidated Income Statement
- Balance Sheet
- Ratings
- ➤ 1H2023 Milestones
- Glossary



Key Indicators

5 APPENDIX

Key Indicators

	Jun	-22				
(Euro million)	As reported	Restated*	Dec-22	Jun-23	Change YoY	
ACTIVITY AND RESULTS (€ million)						
Total assets	19,842	19,842	19,106	18,094	(8.8%)	
Gross Loans to customers	12,436	12,366	12,068	11,875	(4.0%)	
Deposits from customers	13,036	12,932	13,115	12,867	(0.5%)	
Equity	1,541	1,541	1,519	1,541	(0.0%)	
Recurring net income (excluding the FX reserve reclassification)	23.3	23.3	33.8	67.8	>100%	
FX reserve reclassification				(116.1)		
Net income	23.3	23.3	33.8	(48.3)	<(100%)	
SOLVENCY (a)						
Common Equity Tier 1 ratio	13.1%	13.1%	13.7%	14.5%	1.4 p.p.	
Tier 1 ratio	13.1%	13.1%	13.7%	14.5%	1.4 p.p.	
Total Capital ratio	15.5%	15.5%	16.2%	17.2%	1.7 p.p.	
Leverage ratio	5.7%	5.7%	5.9%	6.2%	0.5 p.p.	
Risk weighted assets (€ million)	8,695	8,695	8,276	7,793	(10.4%)	
LIQUIDITY RATIOS			·			
Loans to customers (net) / Customers' deposits (b)	91.4%	91.8%	89.3%	89.8%	(2.0 p.p.)	
LCR	262.7%	262.7%	249.6%	245.2%	(17.5 p.p.)	
NSFR	121.1%	121.1%	125.0%	123.9%	2.8 p.p.	
ASSET QUALITY						
Cost of credit risk	0.1%	(0.1%)	0.1%	0.1%	0.2 p.p.	
Non-performing exposures (NPE) (c) / Gross Loans to customers	7.7%	7.5%	5.2%	4.5%	(3.0 p.p.)	
NPE (c) coverage by credit risk impairments	53.8%	53.0%	56.1%	60.0%	7.0 p.p.	
NPE ^(c) coverage by credit risk impairments and associated collaterals and financial guarantees	95.1%	94.6%	100.8%	106.7%	12.1 p.p.	
PROFITABILITY AND EFFICIENCY						
Total operating income / Average total assets (b)	1.8%	1.7%	1.9%	2.5%	0.8 p.p.	
Net income before income tax / Average total assets (b)	0.5%	0.5%	0.4%	0.9%	0.4 p.p.	
Net income before income tax / Average total equity (b)	6.4%	7.0%	6.0%	11.6%	4.6 p.p.	
Recurring net income / Average total equity	3.3%	3.3%	2.3%	8.8%	5.5 p.p.	
Cost-to-income (Operating costs / Total operating income) (b)	68.0%	69.4%	66.6%	55.2%	(14.2 p.p.)	
Cost-to-Income, excluding specific impacts (d)	67.0%	68.0%	63.2%	46.6%	(21.4 p.p.)	
Staff costs / Total operating income (b)	40.8%	41.7%	41.2%	33.7%	(8.0 p.p.)	
EMPLOYEES AND DISTRIBUTION NETWORK (Number)						
Employees						
Banco Montepio Group	3,474	3,474	3,406	3,119	(10.2%)	
Banco Montepio	3,104	3,104	3,043	2,968	(4.4%)	
Branches						
Domestic network - Banco Montepio	254	254	239	236	(7.1%)	
International Network (e)	20	20	20	0	(100.0%)	
Representation Offices - Banco Montepio	5	5	5	5	0.0%	

⁽a) Pursuant to CRD IV / CRR (phasing-in). The ratios include the net income of the period.

⁽b) Pursuant to Banco de Portugal Instruction No. 16/2004, as amended.

⁽d) Excludes results from financial operations and other operating results (net gains arising from the sale of other financial assets and other operating income) and non recurring operating costs driven by the operational adjustment plan.

⁽e) Includes corporate centres.

^{*} For comparative purposes, the Jun-22 figures have been restated in accordance with IFRS 5.



Consolidated Income Statement

(Fare 1971)	Jun-22		l 00	Change YoY	
(Euro million)	As reported	Restated*	Jun-23	€Mn	%
Interest and similar income	146.0	135.5	262.8	127.3	93.9%
Interest and similar expense	25.4	25.2	68.4	43.3	>100%
NET INTEREST INCOME	120.6	110.4	194.3	84.0	76.1%
Dividends from equity instruments	1.0	1.0	0.8	(0.1)	(15.2%)
Net fee and commission income	59.6	58.0	65.3	7.3	12.7%
Results from financial operations	20.7	18.9	(15.5)	(34.4)	<(100%)
Other results	(23.4)	(22.3)	(15.3)	7.0	31.3%
OPERATING INCOME	178.5	165.8	229.6	63.8	38.5%
Staff Costs	72.8	69.1	77.3	8.3	11.9%
General and administrative expenses	31.1	29.4	31.4	2.0	7.0%
Depreciation and amortization	17.5	16.7	18.0	1.3	8.0%
OPERATING COSTS	121.4	115.1	126.8	11.6	10.1%
Loan impairments	3.2	(6.5)	8.4	15.0	>100%
Other financial assets impairments	1.8	1.6	1.7	0.1	6.9%
Other assets impairments	10.3	10.3	9.7	(0.6)	(6.1%)
Provisions net of reversals and annulments	(3.5)	(2.7)	(4.2)	(1.6)	(59.1%)
Share of profit of associates under the equity method	(0.2)	(0.2)	(0.2)	(0.0)	(24.9%)
EARNINGS BEFORE TAX AND NON-CONTROLLING INTERESTS	45.0	47.8	87.1	39.3	82.1%
Tax	21.5	21.5	31.2	9.7	45.2%
EARNINGS BEFORE TAX AND NON-CONTROLLING INTERESTS	23.5	26.3	55.8	29.5	>100%
Non-controlling interests	0.2	0.2	1.7	1.6	>100%
Profit/(loss) from discontinuing operations	(0.0)	(2.8)	13.7	16.5	>100%
RECURRING NET INCOME	23.3	23.3	67.8	44.5	>100%
FX reserve reclassification	0.0	0.0	(116.1)	(116.1)	-
NET INCOME	23.3	23.3	(48.3)	(71.6)	<(100%)





Balance Sheet

(Euro million)	Jun-22				Change YoY	
	As reported	Restated*	Dec-22	Jun-23	€Mn	%
Cash and deposits at central banks	1,810.9	1,789.0	1,383.8	630.1	(1,158.9)	(64.8%)
Loans and advances to credit institutions repayable on demand	48.6	40.8	52.3	127.1	86.3	>100%
Other loans and advances to credit institutions	170.4	115.1	106.4	168.9	53.8	46.8%
Loans and advances to customers	11,921.0	11,865.6	11,713.1	11,556.4	(309.2)	(2.6%)
Financial assets held for trading	17.6	17.6	23.1	85.7	68.1	>100%
Financial assets at fair value through profit or loss (FVPL)	151.9	151.9	147.8	146.4	(5.5)	(3.6%)
Financial assets at fair value through other comprehensive income (FVOCI)	121.8	121.7	97.2	85.7	(36.0)	(29.6%)
Hedging derivatives	5.3	5.3	0.0	0.0	(5.3)	(100.0%)
Other financial assets at amortised cost	4,127.8	4,049.8	4,119.4	4,123.4	73.6	1.8%
Investments in associates	3.7	3.7	4.4	4.0	0.3	8.8%
Non-current assets held for sale	0.0	0.0	0.0	10.1	10.1	>100%
Non-current assets held for sale - Discontinued operations	0.1	296.1	199.7	0.0	(296.1)	(100.0%)
Investment properties	84.7	84.7	72.7	65.3	(19.4)	(23.0%)
Property and equipment	242.2	198.0	192.0	191.6	(6.4)	(3.2%)
Intangible assets	43.6	41.2	47.6	49.7	8.5	20.6%
Current tax assets	7.4	7.4	6.0	1.8	(5.6)	(76.0%)
Deferred tax assets	447.9	448.9	413.6	385.3	(63.6)	(14.2%)
Other Assets	637.4	605.4	527.2	462.2	(143.2)	(23.7%)
TOTAL NET ASSETS	19,842.2	19,842.2	19,106.2	18,093.7	(1,748.5)	(8.8%)
Deposits from central banks	2,902.6	2,902.6	2,890.0	1,749.7	(1,152.9)	(39.7%)
Deposits from other financial institutions	361.1	359.4	341.6	859.9	500.5	>100%
Deposits from customers	13,035.7	12,931.7	13,115.4	12,866.5	(65.2)	(0.5%)
Debt securities issued	1,462.1	1,462.1	606.7	562.6	(899.5)	(61.5%)
Financial liabilities held for trading	12.7	12.7	17.7	13.6	0.9	6.7%
Non-current liabilities held for sale – Discontinued operations	0.1	120.1	101.7	0.0	(120.1)	(100.0%)
Provisions	31.8	25.9	30.8	26.1	0.2	1.0%
Current tax liabilities	7.3	7.2	4.4	1.0	(6.2)	(86.8%)
Hedging derivatives	0.5	0.5	0.0	0.0	(0.5)	(100.0%)
Other subordinated debt	211.3	211.3	217.0	211.3	0.0	0.0%
Other liabilities	276.0	267.7	261.5	262.1	(5.6)	(2.1%)
TOTAL LIABILITIES	18,301.2	18,301.2	17,586.8	16,552.9	(1,748.3)	(9.6%)
Share Capital	2,420.0	2,420.0	2,420.0	1,210.0	(1,210.0)	(50.0%)
Other reserves and retained earnings	(920.0)	(920.0)	(945.7)	379.1	1,299.1	>100%
Consolidated net profit/ (loss) for the period attributable to the	23.3	23.3	33.8	(48.3)	(71.6)	<(100%)
shareholders	23.3	23.3	33.6	(40.3)	(71.0)	<(10070)
Total equity attributable to the shareholders	1,523.3	1,523.3	1,508.0	1,540.9	17.6	1.2%
Non-controlling interests	17.6	17.6	11.4	0.0	(17.6)	(100.0%)
TOTAL EQUITY	1,541.0	1,541.0	1,519.5	1,540.9	(0.1)	(0.0%)
TOTAL LIABILITIES AND EQUITY	19,842.2	19,842.2	19,106.3	18,093.7	(1,748.5)	(8.8%)



Ratings

DBRS	Last review in March 2023			
Intrinsic Assessment (IA)	B (high)			
Long-Term Issuer Rating	B (high)			
Trend	Stable			
Short-Term Issuer Rating	R-4			
Trend	Stable			
Long-Term Senior Debt	B (high)			
Trend	Stable			
Short-Term Debt	R-4			
Trend	Stable			
Subordinated Debt	B (low)			
Trend	Stable			
Long-Term Deposits	BB (low)			
Trend	Stable			
Short-Term Deposits	R-4			
Trend	Stable			

Moody's	Last review in May 2023
Baseline Credit Assessment (BCA)	b1
Adjusted Baseline Credit Assessment (BCA)	b1
Senior Unsecured MTN	(P) B1
Subordinated Debt	(P) B2
Long Term Bank Deposits	Ba2
Outlook	(Positive)
Short Term Bank Deposit Rating	NP
Long Term Counterparty Risk	Ba1
Covered Bonds	Aa2
Fitch Ratings	Last review in July 2023
Viability Rating (VR)	b+
Long Term Issuer Default Rating (IDR)	B+
Outlook	Positive
Short Term Issuer Default Rating (IDR)	В
Government Support	No Support
Long-term Senior Preferred Debt Rating	B+
Short-term Senior Preferred Debt Rating	В
Long-Term Senior Non-Preferred Debt Rating	В
Subordinated Debt Rating	B-
Long-Term Deposits Rating	BB-
Short-Term Deposits Rating	В
Covered Bonds	AA+
Outlook	Stable



Share capital reduction in the amount of €1,210Mn

✓ Banco Montepio's General Meeting was held on 10 February 2023 in the presence of shareholders holding 99.997% of the respective share capital, having unanimously approved to rearrange the equity items with the special purpose of reinforcing the funds susceptible of regulatory qualification as distributable, in order to cover the negative retained earnings, through the reduction of share capital by €1,210Mn, without changing the number of existing shares and without altering the total equity, by reducing the nominal value per share from €1.00 to €0.50

Banco Montepio is, for the second consecutive year, #1 Consumer Choice Brand, in the Mortgage Loan category



- ✓ Banco Montepio has been awarded awarded the #1 Consumer Choice Brand in the 2023 Mortgage Loan category, for the second consecutive year, recording a global score of 77.5% and a satisfaction score of 77.4%
- ✓ Among the 12 banks assessed, Banco Montepio's mortgage loans obtained the best final score, in the global assessment of the ten attributes most valued by consumers: flexible credit term; trust; detailed explanation of products; ease of delivering documents; spread; benefits in amortization; offer of 1% of the loan value; speed of the process; interest rate; no obligation to subscribe certain products

Banco Montepio's mortgage loans are the "Best choice" for Deco Proteste



Banco Montepio has been awarded two "Best choice" seals by Deco Prosteste. According to the most representative Portuguese consumer protection organisation, Banco Montepio's mortgage loan offer is the one that combines the best relationship between quality and price in the categories "Mortgage Loan - with cross selling" and "Mortgage Loan - without cross selling", allowing families to save compared to the offers available from competitors.



Banco Montepio reduces the minimum spread on variable-rate mortgage loans to 0.8% and complements its offer with a mixed-rate product with a refund of the spread

Baixámos o spread. E não só.

- ✓ At the beginning of the year, Banco Montepio launched a new mortgage campaign, reducing the minimum spread to 0.8%. In the second quarter, Banco Montepio complemented the offer with a Mixed Rate Mortgage Loan, which combines a 2-year fixed rate with a reimbursement of the value of the spread of each monthly instalment during this period, for a purchase, transfer, construction or renovation loan
- ✓ In addition to these two initiatives that reflect Banco Montepio's strong commitment to supporting families, it was also maintained the benefit of returning 1% of the loan amount to Customers on a prepaid card (or 1.1% if the house has an A or A+ energy certificate) that the Customer can use to buy whatever he wants and wherever he wants

Superbrands 2023



- This is the 14th time that Banco Montepio has been awarded the Superbrands seal, a distinction that, every year, recognises the most relevant brands in the Portuguese market
- Superbrands status is also a mirror of our uniqueness. We are a different bank, a bank with a people's soul. This award means a reinforcement of the consumer vote of satisfaction, a reason that fills us with pride

Banco Montepio wins Five Stars Award in the Banking - Sustainability category



- Banco Montepio was awarded Five Stars 2023 in the Banking Sustainability category, an award of the exclusive responsibility of Five Stars Consulting
- Banco Montepio, whose DNA is based on principles that today contribute to a demanding performance matrix in sustainability, has had the capacity to transform itself to respond to the evolution of society and the economy, aware of the need to manage the impacts arising from its activities on the environment
- The 2022 Sustainability Report available for reference <u>here</u>, presents the achievements, challenges and objectives in key areas and it highlights Banco Montepio's almost bicentennial journey alongside many generations and its strict respect for ethics, transparency, responsible banking practices and the necessary collective effort in support of a more sustainable and inclusive future



Glossary

CET1 - Common Equity Tier 1.

Core operating income - Corresponds to the sum of the Income Statement items "Net interest income" and "Net fee and commission income".

Cost of Credit Risk - Indicator that measures the cost recognized in the period and recorded as credit impairment in the income statement to cover the risk of default in the loans and advances to Customer's portfolio. It results from dividing the Credit Impairment (annualized) by the average balance of gross Loans to Customers.

Cost-to-income ratio - Ratio of operating efficiency measured through the portion of operating income that is absorbed by operating costs, given by dividing operating costs by operating income.

Debt issued - Sum of balance sheet items 'Debt securities issued' and 'Other subordinated debt'.

EBA - European Banking Authority, European Banking Authority.

Fully implemented -Totally implemented, in English. It refers to the full implementation of the prudential rules set out in the legislation in force in the European Union, which was produced based on the standards defined by the Basel Committee on Banking Supervision in the agreements known as Basel III.

LCR - Liquidity Coverage Ratio.

Liquidity buffer – The sum of the aggregate amount of the balance sheet item "Cash and deposits at central banks", of applications in central banks and the market value of assets eligible to obtain liquidity from the ECB.

Net fees and commissions - Corresponds to the item in the income statement "Net fee and commission income".

NPE - Non-Performing Exposures, Non-performing exposures according to the EBA definition.

NPE Ratio - Ratio given by the division of NPE calculated in accordance with the EBA definition by loans and advances to Customers (gross).

NSFR - Net Stable Funding Ratio

Operating costs - Sum of the Income Statement headings "Staff costs", "General administrative costs" and "Depreciation and amortisation".

Operating income - Corresponds to the sum of the Income Statement items "Net interest income", "Income from equity instruments", "Income from services and commissions", "Income from financial operations", "Other operating income" and "Income from disposal of other assets".

Other results - Corresponds to the sum of the Income Statement headings "Other operating results" and "Results from the sale of other assets".

Performing loans - Corresponds to gross credit excluding non-performing loans.

Phasing-in - Transitional period, in English. It refers to the phased implementation of prudential rules in accordance with the legislation in force in the European Union.

Results from financial operations - Sum of the headings in the income statement "Income from assets and liabilities measured at fair value through profit or loss", "Income from financial assets at fair value through other comprehensive income" and "Income from foreign exchange revaluation".

RWA - Risk-Weighted Assets.

Securities portfolio - Total of the balance sheet items "Financial assets held for trading", "Financial assets at fair value through other comprehensive income", "Other financial assets at amortised cost" and "Financial assets at fair value through profit or loss" less "Financial liabilities held for trading".

TLTRO - Targeted Longer Term Refinancing Operations.

Write-offs - loans written off from balance sheet (when the Group has no reasonable expectations of recovering them).

YoY - Year-on-year.



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